

Building a Regional Innovation Program in Healthcare

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Serendipity, Failure, and Trial & Error



"Most discoveries even today are a combination of serendipity and of searching."

Siddhartha Mukherjee



"Art and science have so much in common - the process of trial and error, finding something new and innovative, and to experiment and succeed in a breakthrough."

Peter M. Brant



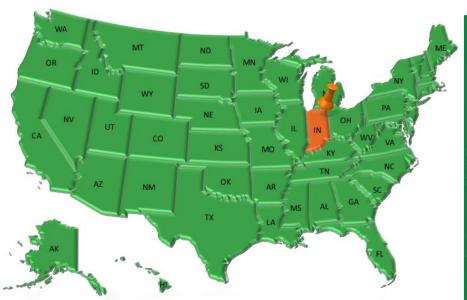
"There is no innovation and creativity without failure. Period."

Brene Brown





What is Parkview Health?



Our Location

- 11 hospitals across NE Indiana and NW Ohio
- Small Health Plan
- 1,000-member, hospital employed provider group
- Largest Employer in the region with 15,000 co-workers



Parkview Regional Medical Center

- Only Safety Net Hospital in the region
- Serves both rural and urban populations



Parkview Mirro Center for Research and Innovation

Opened in 2014



Mirro Center Resources



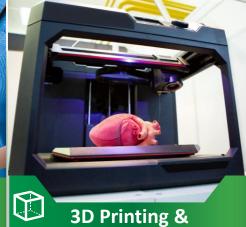
Enabling and empowering innovators across the healthcare spectrum, accelerating the delivery of essential solutions.



Bringing concrete solutions to problems facing patients, providers, the community and the healthcare system.



Enhancing healthcare for everyone with more than 800 clinical studies completed over the past 25 years.



3D printing provides tool production, surgical planning, and patient education for medical trainees and professionals.

Production



Our state-of-the-art facility features some of the most advanced medical simulation technology available today.



National Leader in the Delivery of Healthcare Quality, Safety Service and Stewardship



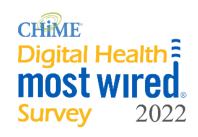


















Parkview Huntington Hospital





Parkview DeKalb, Huntington, Noble and Whitley hospitals



Health Challenges of NE Indiana and NW Ohio

Comparator	Sweden	US	Indiana
Population	10.4 Million	335,347,500 Million	6.8 Million
Health Spending as % of GDP	10.9% (2019)	16.8% (2019)	N/A
Infant Mortality Rate	2 per 1,000 births	5 per 1,000 births	6.5 per 1,000 births
Life Expectancy at Birth	83 Years (2021)	78.2 (2022)	75 Years (2022)
Maternal Mortality Rate	4.3 per 100,000 live births (2017)	23.5 per 100,000 live (2018-21)	31.1 per 100,000 live births (2018-21)
Uninsured	0%	12.2% adults age 19-64	10.1% adults age 19-64
Obesity Rate	20%	36%	36%
Equity Ranking	6/11	11/11	N/A

CDC Maternal Mortality By State: https://www.cdc.gov/nchs/maternal-mortality/MMR-2018-2021-State-Data.pdf

Life Expectancy at Birth and Infant Mortality rate for Indiana and the US: Indiana (cdc.gov)

Swedish Maternal Mortality Rate: <u>Maternal Mortality Maternity Care US Compared 10 Other Countries | Commonwealth Fund</u>

Swedish Life Expectancy: Life expectancy at birth, total (years) - Sweden | Data (worldbank.org)

Swedish Infant Mortality Rate: Mortality rate, infant (per 1,000 live births) - Sweden | Data (worldbank.org)

% Uninsured by State: <u>Health Insurance Coverage of Adults 19-64 | KFF</u>

Obesity Rates by Country 2023 (worldpopulationreview.com)

PARKVIEW



Competition built lots of goodwill and enthusiasm for innovation.



Met a lot of people who knew more than we did about innovation.





Developed some important muscle in policies we would need in later.



Board members got involved.



Didn't organize our efforts around problems we wanted to solve.

Overestimated # of clinicians who may want to commercialize new products & services.



How Does Innovation Happen?

Experts say...

DIFFERENT

JOB

SAME

Most likely place to get breakthrough ideas – but not always a lot of ideas

Lots of ideas – lead to efficiency, improvements

SAME DIFFERENT

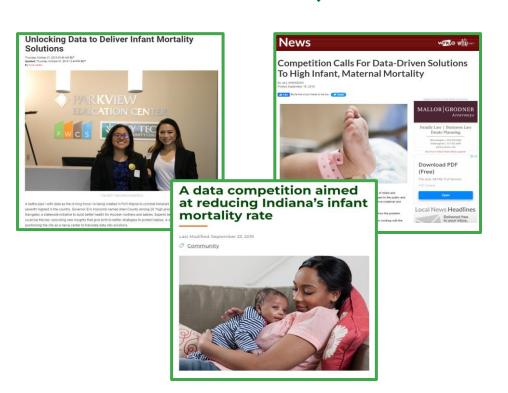
Source: Gregory D. BunchAdjunct Professor of Entrepreneurship
University of Illinois

INDUSTRY



Defining Problems: Datapalooza and Making New Friends







Partner with Like Minded Organizations



A global healthcare startup incubator, community nexus and corporate innovation accelerator headquartered in Chicago.



57 Entries6 Different Countries14 Different US States

And the Winners Are....



Parkview Advanced Medical Simulation Lab

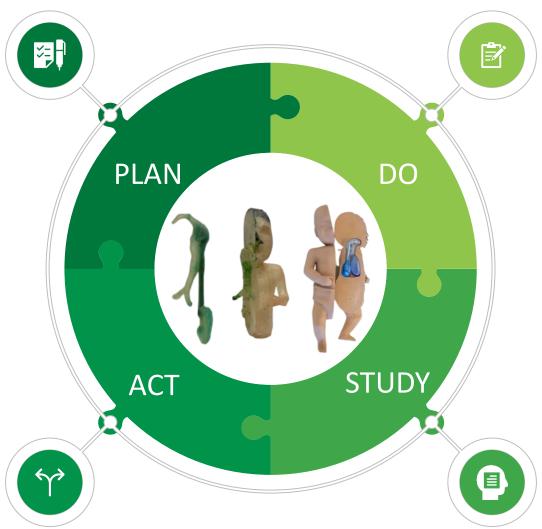
Fort Wayne, IN

Safe sleep education using 3D printed infant tracheas, infant manikins, and monitor.



How Innovation Relates to Quality Improvement

PLAN Look at data to guide decisions



DO

Gather new information on possible changes

ACT

Decide if more work is needed or move onto new area for improvement

STUDY

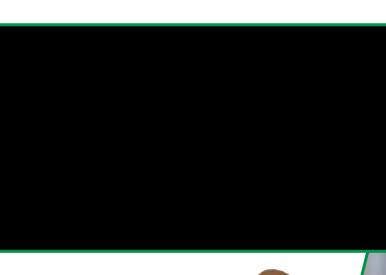
Try new ideas and reflect on whether they worked



From A Dream to Reality



Lisa Clemens, DMSc, MS, PA-C Provider Educator







John Lozo
Simulation Specialist



Innovation Competition Series



Innovation Competition History



2.0 Focus: reducing the rates of maternal mortality.

2021



2022

Challenged innovators to seek solutions to support children and teens managing chronic conditions.

2023

Focus: reducing the rates of infant mortality.

2020



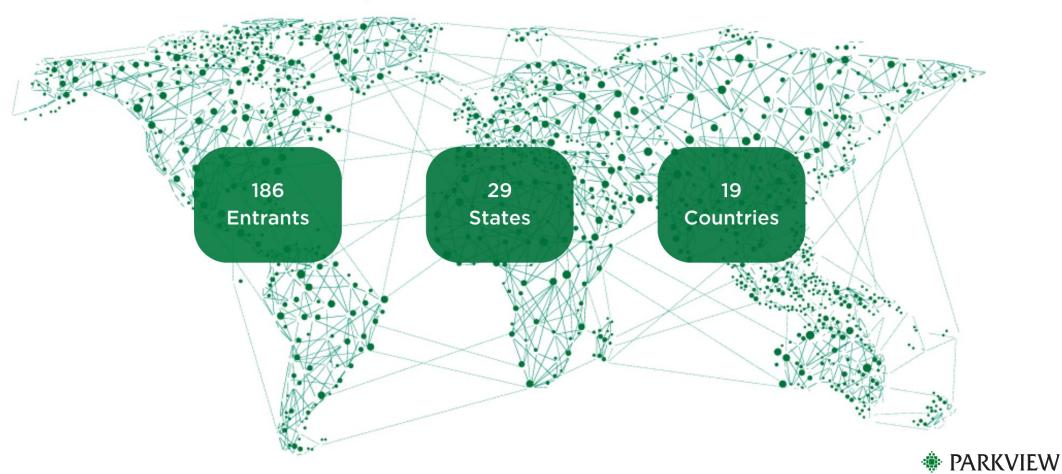
3.0 Focus: improving access to care for underrepresented mothers and children improving the lives of mothers and children through pre-teen.





Global Challenge

Competition Submissions



Highlights

NeuroBell

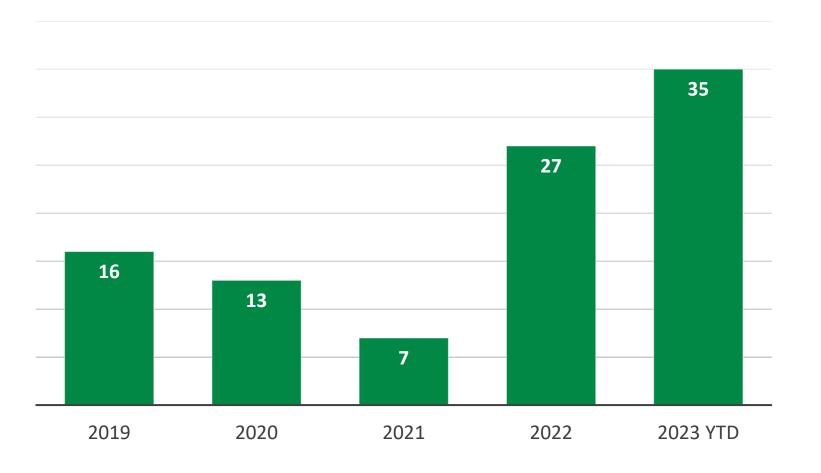






Start-up Growth

2019 - 2023 Innovation Data



Types of Start-ups

Hospital- Use Device
Remote Patient Monitoring
Surgical Tool
Mental Health
Wearable Solution
Digital Health
Operational Support
Diagnostic Tool





Our Work



Internal

Collaborating with clinicians and co-workers in incubating their ideas through to commercialization.



Start-up Services

Supporting startup companies with connections to clinicians and research.



Innovation Competition

Running a global health challenge to find solutions to major healthcare issues.



3D Printing and Production

Providing tool production, surgical planning, and patient education for medical trainees and professionals.



Forging a Path to Sustainability



Fee for Service

Develop a study plan with our research team to fit your budget.



Grants

SBIR, NIH, NSF, etc. Innovation Voucher Program.



Equity

We complete research in exchange for equity in your company.

We offer multiple options to assist you in paying for your research projects.



Forging a Path to Sustainability



Investors and Limited Partners in Flare Capital.



Sources Series A companies that solve tough healthcare problems.



Working with Flare companies to help co-develop products that make our operations more efficient and effective.



Mission aligned organization.





The Problem

Clinical Science Issues

The Impact of race and ethnicity



35 formulas used in daily practice, such as pulmonary function tests (PFT), Glomerular filtration rate (GFR) and Vaginal birth after cesarean (VBAC), all use **race in algorithm**.

Asthma

Non-White <4% of clinical trials. Albuterol shows lower response in diverse populations.

Heart Attack (ACS)

Black patients have longer ER wit times, longer wait for angiography, less drug-eluting stents and **lower inclusion** in cardia rehab.

Incentive Spirometer

Race Corrections of - 10% for Black patients and – 5% for Asian patients

Pain Control

Non-White Population significantly **under prescribed** pain medication by **2X** when compared to White population.

Diverse population have worse outcomes in healthcare, largely the result of social and clinical factors



TruLite®

TruLite Partnership



TRUITY™, THE FIRST COMPREHENSIVE HEALTH EQUITY PLATFORM

DATA

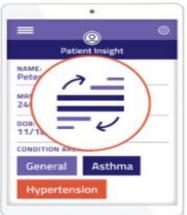


KNOWLEDGE



MULTI-LEVEL INTERVENTIONS











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What We Have Learned



We don't do anything just for money – We are idealists that want to make the world better and solve meaningful problems in healthcare.



We don't hurt patients.



Innovation is a long-term investment, not a short-term revenue center. Some of the intangible benefits include inspiring the workforce of the future and developing the capacity of our existing workforce.



Diverse thoughts, people and ideas are essential to solving really challenging problems.



We don't ever give a hard NO, We connect entrepreneurs to others in the ecosystem that can help them with whatever stage they are at.

Our Services: Aligned with what we do best



meet your company's specific needs



How Does Innovation Happen?

The importance of solving problems....

"Part of the challenge of innovation is coming up with the problem to solve, not just its solution."

Scott Berkun

"Innovation is hard because solving problems people didn't know they had & building something no one needs look identical at first."

Aaron Levie

